

## Performance as at 31<sup>st</sup> January 2021

	1m	6m	1yr	3yr p.a.	Inception p.a.#
<b>Fund ^</b>	<b>-0.4%</b>	<b>33.9%</b>	<b>10.5%</b>	<b>6.5%</b>	<b>10.6%</b>
Benchmark*	-0.3%	18.3%	5.4%	6.7%	8.6%
Value added	-0.1%	15.5%	5.1%	-0.1%	1.9%

^ Spheria Australian Smaller Companies Fund. Returns of the Fund are net of applicable fees, costs and taxes.

\* Benchmark is the S&P/ASX Small Ordinaries Accumulation Index.

# Inception date of the current investment strategy is 11<sup>th</sup> July 2016. The Fund was established in June 2005. Past performance is not a reliable indicator of future performance.

## Top 5 Holdings

Company Name	% Portfolio
Fletcher Building	4.7
Breville Group Ltd	3.8
Healuis	3.7
Class Limited	3.7
Ht&E Limited	3.6
<b>Top 5</b>	<b>19.5</b>

Source: Spheria Asset Management

## Commentary

Spheria Australian Smaller Companies Fund returned -0.4% (after fees) in January, marginally underperforming its benchmark by 0.1%.

## Markets

Markets locally were broadly flat in January after a solid increase over the latter half of 2020 including December. January was characterised by some generally positive trading updates from a raft of retailers who continue to see their businesses spurred on by an accommodative economic backdrop and continued crimping of spending in other consumer discretionary areas (namely Tourism and Leisure). The macro environment – despite the uncertainties caused by Covid 19 – is highly supportive of both company earnings (in most sectors) and asset prices. This is likely to continue to lead to upward pressure on stock prices. It is also likely to drive M&A and other corporate activity as we have noted for a while. January did not disappoint here either with a consortium of CPE Capital (formerly Champ Private Equity) and Macquarie Infrastructure and Real Assets (MIRA) emerging for Bingo Industries (BIN.ASX).

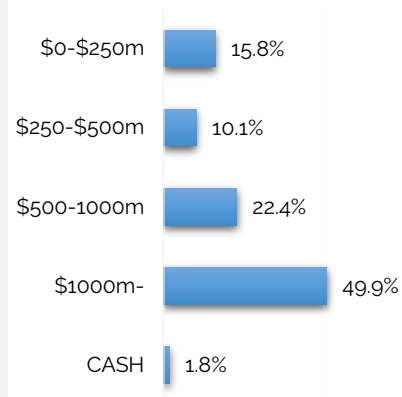
Precisely how long we will be in this macro environment is anyone's guess, but the answer appears to boil down to how long Central Bankers can keep playing a double bluff with monetary policy. Whilst there is a lack of the spectre of inflation, effectively printing money remains the key modus operandi of both Central Banks and Governments worldwide. For Governments, this means taking on additional debt comes with little to no (and in some cases negative) cost. Until investors in fixed income come to believe they need higher rates to compensate for long term bond risk, it seems the macro environment is likely to remain extremely accommodative. The alternative is that perhaps the correcting mechanism this time will be social/political as opposed to fiscal or monetary policy. Whilst there has been little consumer price inflation (in the limited way CPI is measured) there certainly has been asset price inflation. This creates additional social divide in a society and could ultimately be the driver of monetary or fiscal reform for example by way of additional taxes.

## Major Contributors for the Month

**Ainsworth Gaming (AGI.ASX)** rose 67% over the month (after returning 52% in December). AGI had not participated at all in more buoyant sentiment towards COVID-19 recovery trades, hitting all-time lows in November 2020.

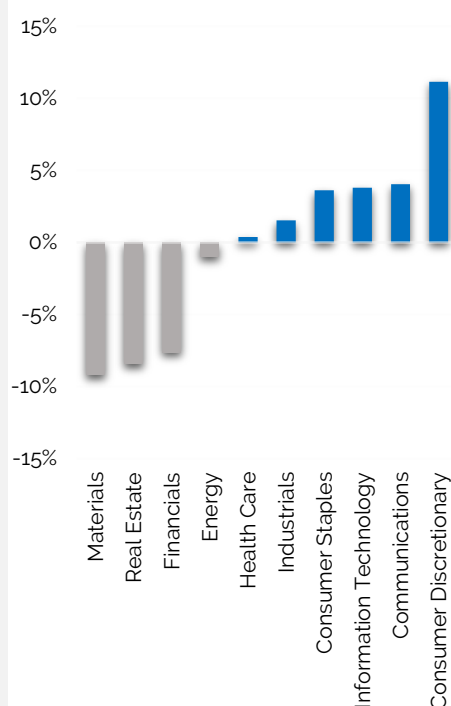
*Continued on the next page...*

## Market Cap Bands



Source: Spheria Asset Management

## Active Sector Exposure



Source: Spheria Asset Management

Market participants finally began to appreciate that the business has a valuable portfolio of State gaming machine licences in the US and that its solvency is underwritten by land and buildings worth materially more than the historical book value disclosed in the accounts.

**Polynovo (PNV.ASX – not held)** contributed meaningfully versus the index as it declined 32% over January. PNV provided a sluggish sales update for Q2 2021, with revenue growth showing a substantial slowdown sequentially on their first quarter revenue growth of 75%. PNV remains a very highly rated company and is not cashflow positive making this the type of investment our portfolios typically don't hold.

**Breville Group (BRG.ASX)** rose 13% over January. There has been limited news flow behind the move other than continued strength in retail numbers across the board but in particular in anything homewares related. Channel checks with US retailers continue to indicate BRG's trading has remained robust with the perceived quality of the Breville brand able to support premium pricing.

### Major Detractors for the Month

**Adbri (ABC.ASX)** declined 14% over the month on the back of limited news flow. The backdrop of continued recovery in building approvals and increases in infrastructure spending should continue to be supportive of economic environment for Adbri.

**ZIP Co (Z1P.ASX – not owned)** rose 37% over the month on the back of a trading update that revealed very strong US top line growth. ZIP is one of many BNPL competitors yet to go through the inflection point of profitability with accounting profits and cashflows still meaningfully negative. While we appreciate the market opportunity in the U.S. is large, we do not see how ZIP's Quadpay will outcompete the likes of Paypal, Afterpay, Klarna and Affirm who all enjoy a very large lead in customer numbers (both merchants and consumers).

**Lynas Rare Earth (LYC.ASX – not owned)** rose 20% over the month on the back of a continued recovery in rare earths prices. Malaysia extended Lynas' current operating license for a further 3 years (albeit with conditions) which removes some short-term risk the market had started to price into the share price. At current valuations, our assessment is that a lot has been priced into the Lynas' share price and we can find better value elsewhere.

### Outlook

Smaller capitalisation stocks have traditionally been the market segment most prone to M&A activity. We are beginning to see signs of this re-emerging which has tended to play to the portfolio's strength in the past. Capital is also likely to be released to the market via IPO's and founder sell downs which we see as highly likely over the next year or so. Whilst the backdrop of extremely loose monetary policy has driven some areas of the market to speculative excess, there remain others where valuations and fundamentals are supported by cash flow and valuation.

# Spheria Australian Smaller Companies Fund

ARSN 117 083 762 APIR WHT0008AU



	Spheria Australian Smaller Companies Fund	Platform availability
Benchmark (universe)	S&P/ASX Small Ordinaries Accumulation Index	ASGARD
Investment objective	The Fund aims to outperform the S&P/ASX Small Ordinaries Accumulation Index over the medium to long term.	BT Panorama
Investing universe	Primarily listed companies outside the top 100 ASX listed companies by market capitalisation and companies listed on the New Zealand Stock Exchange with an equivalent market capitalisation	BT Wrap
Distributions	Half yearly	First Wrap
Fees	1.10% p.a. management fee & 20% performance fee of the Fund's excess return versus its benchmark, net of the management fee.	HUB24
Cash	<ul style="list-style-type: none"> <li>Up to 20% cash</li> <li>Typically 5% - 10%</li> </ul>	IOOF Portfolio Service
Expected turnover	30-40%	Macquarie Wrap
Style	Long only	mFund
APIR	WHT0008AU	MLC Wrap / Navigator
Minimum Investment	\$25,000	Netwealth
		One Vue
		uXchange

This communication has been prepared by Spheria Asset Management Pty Limited ABN 42 611 081 326 ('Spheria'), Corporate Authorised Representative 1240979 of Pinnacle Investment Management Limited (AFSL 322140). Interests in the Spheria Australian Smaller Companies Fund ARSN 117 083 762 (the 'Fund') are issued by Pinnacle Fund Services Limited (ABN 29 082 494 362 AFSL 238371), the Responsible Entity. The Responsible Entity is not licensed to provide financial product advice. You should consider the Product Disclosure Statement ('PDS') in its entirety before making an investment decision. The current PDS of the Fund can be found at [www.spheria.com.au/funds](http://www.spheria.com.au/funds). Spheria is the investment manager of the Fund.

Spheria and Pinnacle Fund Services Limited believe the information contained in this communication is reliable, however, no warranty is given as to its accuracy and persons relying on this information do so at their own risk. To the extent permitted by law, Spheria and Pinnacle Fund Services Limited disclaim all liability to any person relying on the information in respect of any loss or damage (including consequential loss or damage) however caused, which may be suffered or arise directly or indirectly in respect of such information contained in this communication. This communication is for general information only. The information is not intended as a securities recommendation or statement of opinion intended to influence a person or persons in making a decision in relation to investment. It has been prepared without taking account of any person's objectives, financial situation or needs. Any person considering action on the basis of this communication must seek individual advice relevant to their particular circumstances and investment objectives.

Any opinions or forecasts reflect the judgment and assumptions of Spheria on the basis of information at the date of publication and may later change without notice. Any projections are estimates only and are contingent upon matters outside the control of Spheria and therefore may not be realised in the future. Past performance is not a reliable indicator of future performance.

The information contained in this communication is not to be disclosed in whole or part or used by any other party without the prior written consent of Spheria.